

PRESS RELEASE

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New maritime high-speed terminal from Thrane & Thrane

Thrane & Thrane is proud to announce the introduction of a new maritime high-speed terminal, the Capsat® Fleet55. The new terminal is the latest member of Thrane & Thrane's Fleet product family. The Capsat® Fleet55 is smaller, lighter and lower priced than the successful Capsat® Fleet77 terminal introduced in March 2002. Most notably the Capsat® Fleet55 comes with an antenna significantly smaller than the antenna on the Capsat® Fleet77.

The Capsat® Fleet55 terminal offers cost-effective global voice and spot beam high-speed data communication based on either 64 kbps ISDN or MPDS (Mobile Packet Data Service) protocol with constant online access. As users only pay for the amount of data transferred, MPDS is the most economic and convenient solution for e-mail, small to medium size file transfer, and continuous online access to, for instance, corporate intranets and the Internet.

The new terminal will be serviced and supported by Thrane & Thrane's dedicated network of Capsat® Fleet77 distributors and service centres. With shipments of more than 200 Capsat® Fleet77 terminals since product introduction, the service network has already proven its high standard in serving Thrane & Thrane's Fleet product customers.



“With the introduction of Capsat® Fleet77 Thrane & Thrane has successfully penetrated the market for commercial fleet, navy and coast guard vessels as well as the market for fishing trawlers and super yachts.

By launching the Capsat® Fleet55 we believe we can penetrate this market even further. In particular we believe that the smaller antenna size and the lighter weight of the equipment combined with the cost advantage will make the Capsat® Fleet55 very attractive for smaller vessels within the categories of private yachts, coast guard vessels and fishing boats” says Kim Bille Gram, Maritime Sales Manager of Thrane & Thrane.

Thrane & Thrane will present the new terminal at the super yacht show Boot Düsseldorf, Germany, January 18-26, 2003. The first shipments of the Capsat® Fleet55 terminal to partners and distributors world-wide is expected to commence during the spring of 2003.

For further information, please contact:

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About Thrane & Thrane

Thrane & Thrane is one of the world's leading manufacturers of terminals and land earth stations for global mobile satellite communication. Since its incorporation in 1981, the company has established a strong position within global mobile satellite services based on the Inmarsat system, and today it provides equipment for land-based, maritime and aeronautical use. Thrane & Thrane distributes, markets and supports its products globally through more than 100 distributors. Information about Thrane & Thrane can be found at: www.tt.dk