

PRESS RELEASE

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THRANE & THRANE EXPANDS NORTH AMERICAN SALES TEAM

Appoints Account Executive specializing in retrofit market

Thrane & Thrane Inc., the North American division of the leading provider of cabin based satcom solutions Thrane & Thrane, has appointed Scott Hall as Account Executive.

Scott's main responsibility is to assist in expanding the company's presence in the North American business jet retrofit market, where the Inmarsat Aero-HSD⁺ is already a popular cabin communications solution.



Scott, whose previous positions include avionics sales and marketing at several well known US aviation companies, will also be responsible for promotion and sales of Thrane & Thrane's forthcoming Inmarsat SwiftBroadband solution, Aero-SB⁺.

Aero SB⁺ is a total cabin solution, providing a full featured office system with five channels for voice and data, at speeds up to 432kbps. Aero-SB⁺ promises to improve communications quality while reducing voice costs by up to 75%.

"Thrane & Thrane's superior reputation in the North American market can be contributed to the excellent performance of the Aero-HSD⁺ and the ongoing service and support the company offers its customers," said Scott. "The introduction of SwiftBroadband and the Aero-SB⁺ system makes this a very exciting time to be joining the company."

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About Thrane & Thrane

Thrane & Thrane is the world's leading manufacturer of terminals and land earth stations for global mobile satellite and radio communication. Since its incorporation in 1981, the company has established a strong position within global mobile satellite services based on the Inmarsat system, and today it provides equipment for land-based, maritime and aeronautical use. The company's communication products are sold throughout the world under the brands Thrane & Thrane, EXPLORER and SAILOR, through distributors and partners and as OEM products. The company is listed on the Copenhagen Stock Exchange. Information about Thrane & Thrane can be found at: www.thrane.com.