

## PRESS RELEASE

*SAILOR 6000 GMDSS SERIES / SMM 2010, 7<sup>th</sup> - 10<sup>th</sup> Sept, Hall B6, Stand 333*

### **THRANE & THRANE LAUNCHES NEW SAILOR VHF AS PART OF NEXT GENERATION GMDSS SOLUTION**

The new SAILOR 6222 VHF DSC Class A will be shown for the first time during SMM 2010 in Hamburg. This sophisticated new DSC/GMDSS radio is based on the same foundation of high reliability, ease of use and leading-edge functionality that has positioned SAILOR at the forefront of VHF radio technology and has been developed for the harsh maritime environment as part of the new SAILOR 6000 GMDSS Series, which is also unveiled at SMM.

A number of hardware and software improvements set the SAILOR 6222 VHF apart from other VHF radios, including improved replay functionality, which features a new menu system to easily access the recorded previous 240 seconds of a message. It also features a high quality 3.2" QVA graphical display (320x240 pixels) that can be read regardless of the light conditions on the bridge day or night and the onboard 6W loudspeaker offers excellent sound quality whilst enabling simpler installation. On the software side, Thrane & Thrane has improved menu structure and performance, making the SAILOR 6222 VHF intuitive and easy to operate, across multiple languages.

As part of the innovative new Thrane & Thrane SAILOR 6000 Series, the SAILOR 6222 VHF features the unique new ThraneLINK network solution, which enables all products in the series to communicate with each other. ThraneLINK is a sophisticated, uniform communication protocol that connects all the SAILOR products in a network, offering important new opportunities to all vessels. It enables a service technician to access all the SAILOR products from a single point for fast diagnostics and easy upload of new software. This results in optimized maintenance and lower cost of ownership because less time is needed for trouble shooting and general service. Additionally, the sophisticated ThraneLINK protocol automatically identifies new products in the system, making installation easier. The uniform protocol is an open standard that provide a future proof solution for all vessels.

The new SAILOR 6222 VHF is a high-end communications system in its own right and it complies with the new DSC spec 493-13 for VHF DSC Class A, which is part of the mandatory requirements for SOLAS vessels, and many national GMDSS requirements. It is developed and designed to meet the needs of professional mariners operating in a wide variety of vessels including high seas fishing vessels and merchant/offshore ships, and because it is the first ever DSC Class A to be rated waterproof to IPx6 and IPx8, it is possible to install on open workboats or outside deck areas without any modifications.

"SAILOR has been the leading brand in DSC products since the introduction of DSC in the nineties and we're confident that the Thrane & Thrane SAILOR 6222 VHF will strengthen this position through its high build quality, reliability and standalone functionality, in addition to being part of a ThraneLINK network. It is designed as an efficient communications tool and to meet GMDSS requirements, so it adds value across the operational and safety communications spectrum onboard," adds Casper Jensen, VP Maritime Business Unit, Thrane & Thrane.

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**About Thrane & Thrane**

*Thrane & Thrane is the world's leading manufacturer of equipment and systems for global mobile radio and satellite communication. Since its incorporation in 1981, the company has established a strong position within global mobile communication solutions based on the Inmarsat system and today, Thrane & Thrane provides equipment for use on land, at sea and in the air. The company's communication products are sold throughout the world under the brands Thrane & Thrane, EXPLORER® SAILOR® and AVIATOR through distributors and partners. Thrane & Thrane is listed on NASDAQ OMX Copenhagen (symbol: THRAN). [www.thrane.com](http://www.thrane.com).*



SAILOR 6222 VHF

*This press release and image can also be downloaded from the Saltwater online press office at [www.saltwaterpr.com](http://www.saltwaterpr.com)*

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